



MEDIA RELEASE

Link Group and Allianz Retire+ announce new partnership deal

- Link Group's partnership with Allianz Retire+ provides access to a suite of next generation retirement income solutions.
- Allianz Guaranteed Income for Life (AGILE) product will integrate with Link Group's Pathfinder retirement platform.
- Pathfinder delivers integrated retirement product solutions and digital services to superannuation funds, to help their members plan, prepare and enter retirement with greater confidence.

26 April 2023: Link Group's Retirement and Superannuation Solutions (RSS) division and Allianz Retire+ have finalised a partnership deal that gives Link Group's superannuation fund clients access to a suite of next generation retirement income solutions.

The Allianz Guaranteed Income for Life (AGILE) sits inside a super fund as an investment option available in the late accumulation phase and within an account-based pension, providing members with greater certainty when planning for retirement as it generates a guaranteed income for life.

AGILE is the first retirement income solution to be integrated with Link Group's recently launched Pathfinder platform and will be available to super funds in the second half of 2023.

Link Group's Pathfinder platform is designed to provide super funds and their members with a total picture of wealth supporting the retirement planning, income, and advice experience. By accessing a suite of integrated tools, digital services and product solutions, funds can tailor the retirement experience for different member needs, supporting the delivery of personalised strategies, sustainable incomes and better outcomes in retirement.

Developed by Link Group, in consultation with a network of key product providers and industry specialists, Pathfinder is a cloud-enabled flexible platform that uses data, insights and third-party integrations to support every step of the retirement journey.

Pathfinder helps super funds deliver on their retirement propositions by providing access to high quality, guaranteed retirement income products, without the substantial development and technology integration costs involved in onboarding new solutions.

Dee McGrath, CEO Retirement & Superannuation Solutions, Link Group said it's time for a step change in retirement solutions and we are leading the way with our new purpose-built Pathfinder platform.

"We are delighted to partner with Allianz Retire+ in bringing the AGILE longevity solution to our clients through integration with our new Pathfinder retirement platform.

"The super industry has seen a real shift in focus towards retirement and decumulation, with strong demand for development of innovative solutions like AGILE. This partnership gives our clients access to a product suite that solves for market and longevity risk, creating more certainty for members with a guaranteed income for life.

"To truly tailor unique retirement paths for members, we believe super funds also need choice. This

means identifying and providing access to a selection of innovative product solutions, digital tools and services that help members navigate the complex range of decisions and choices required to achieve their best possible retirement outcome.

“We are committed to investing in our Pathfinder platform as we continue to onboard a diverse range of digital tools, products and services that allow seamless integration for clients and offer guided journeys and tailored experiences for members as they near or enter retirement.”

Adrian Stewart, CEO Allianz Australia Life Insurance said the deal would enable better outcomes for members and super funds by offering flexible solutions that deliver certainty for Australian retirees.

“We are thrilled to partner with Link Group in offering super funds access to a greater variety of retirement income and longevity solutions.

We recognise the importance of delivering retirement solutions within existing ecosystems to make it easier for super funds and retirees to access. We have made significant investments in leading edge annuity technology and retirement solution infrastructure to support rapid and efficient integration to meet the immediate demands of Australian retirees,” said Stewart.

Link Group's Retirement & Superannuation Solutions division counts some of the nation's largest superannuation funds amongst its clients and combines its leading technology, scaled process efficiency and the exceptional skills of its people to deliver comprehensive solutions to funds across Australia, the United Kingdom and Hong Kong.

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Ben Wilson, GRACosway +61 407 966 083, bwilson@gracosway.com.au

Nick Howe, GRACosway, +61 407 183 221, nhowe@gracosway.com.au

About Link Group (ASX: LNK)

Link Administration Holdings (Link Group) is a global, digitally enabled business connecting millions of people with their assets – safely, securely and responsibly. From equities, pensions, and superannuation to investments, property, and other financial assets, we partner with a diversified portfolio of global clients to provide robust, efficient, and scalable services, purpose-built solutions and modern technology platforms that deliver world-class outcomes and experiences.

We help manage regulatory complexity, improve data management, and connect people with their assets through exceptional user experiences that leverage our people's expertise combined with technology, digital connectivity, and data insights.

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